



Lateinamerika Verein e.V.

Wirtschaftsvereinigung für Lateinamerika
Asociación empresarial para América Latina
Associação empresarial para América Latina
Business Association for Latin America

**Business delegation to the mining sector
of Chile and Colombia
Nov. 15th – 26th 2010**

(26th of October 2010)
in cooperation with:



Cámara Chileno-Alemana
de Comercio e Industria – CAMCHAL
Deutsch-Chilenische
Industrie- und Handelskammer



Deutsch-Kolumbianische
Industrie- und Handelskammer
Cámara de Industria y Comercio
Colombo-Alemana

Period : Nov. 15th – 26th 2010

Organizer: Lateinamerika Verein e. V.
Business Association for Latin America
Raboisen 32, 20095 Hamburg

in cooperation with

**VDMA - Fachverband Bergbaumaschinen,
German Engineering Federation**
Lyoner Str. 18, 60528 Frankfurt, Main

Chilean-German Chamber of Commerce, Santiago de Chile

Colombian-German Chamber of Commerce, Bogotá/Medellín

**Head of delegation
Colombia:**

Peter Jochums, Associate Hauhinco Maschinenfabrik G. Hausherr,
Jochums GmbH & Co. KG, Sprockhövel
Honorary chairman of VDMA Mining Equipment Division,
Frankfurt, Main

**Head of delegation
Chile:**

Franz-Josef Paus, Managing Director Hermann Paus Maschinenfabrik
GmbH, Emsbüren

Contact person:

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VDMA

Manfred Schmidt

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Mo, 15th of Nov.	Germany – Bogotá – Montería
	<p>Individual journey (see flight recommendations)</p> <p>Transfer from the airport to the Hotel Mi Corral Plaza Avenida Primera Cr 1ª No. 32-22 Tel.: +57 (4) 7825335 und 7825338 Fax: +57 (4) 7825336 E-mail-hotelmicorralplaza@hotmail.com www.micorralplazahotel.com</p> <p>At your own disposal / public holiday in Colombia</p> <p>In the evening: Informal Get-together</p> <p>Over-night-stay in Montería: Hotel Mi Corral Plaza</p>
Tue, 16th of Nov.	Montería – Mine “Puerto Libertador”
05:00 h	Bus transfer to the mine, breakfast on the way
09:00 h	<p>Visit of the open-cast mine Puerto Libertador – Vijao (coal) of Cementos Argos – capacity approx. 70.000/month</p> <p>Lunch</p> <p>Presentation German participants</p>
15:00 h	<p>Bus transfer to Montería</p> <p>Over-night-stay in Montería: Hotel Mi Corral Plaza</p>
Wed, 17th of Nov.	Montería – Port near Tolú – Santa Marta
05:00 h	Bus transfer to the port of Tolú
08:00 h	Visit of the port of Tolú
09:30 h	Bus transfer to Santa Marta (approx. 5 h)
14:30 h	Visit of the building site of “ Puerto Nuevo ”, the future coal loading station of Santa Marta
Subsequently	<p>Meeting with the Governor of the Departamento Magdalena, Topics: Mining projects in North Colombia, expansion of the port of Santa Marta</p> <p>Over-night-Stay in Santa Marta: Hotel Decameron Galeon Km 17 via a Cienaga Tel.: +57 (5) 432-0630 to 38 Fax: +57 (5) 432-0076 E-mail: ContactUs@Decameron.com</p>
Thu, 18th of Nov.	Visit of El Cerrejón, Flight to Bogotá
Morning	<p>Transfer to the airport</p> <p>Flight with charter plane directly to the open cast coal mine „El Cerrejón“ in La Guajira Department, North Colombia</p> <p>Visit and discussion with the operators of El Cerrejón</p>

(**BHP Billiton plc, Anglo American plc und Xstrata plc**) – one of the biggest open-cast coal mines worldwide

Late afternoon

Flight with charter plane to Bogotá

Around 08:00 p.m.

Dinner

Over-night-stay in Bogotá: **Hotel Estelar Windsor House**
Calle 95 No 9-97
Tel.: +57 (69) 945 192 066

Fr, 19th of Nov.

Bogotá

Morning

Meeting with **Colombia's Ministry of mining**
(Ministerio de Minas y Energía)

Midday

Presentations and lunch invitation by **IpsenLogistics GmbH** with representatives of the Colombian mining sector, i.a. **Asomineros**, the Colombian Mining Association (belonging to **ANDI**, the Industry Association of Colombia)

Evening

Reception at the residence of the Ambassador

Over-night-stay in Bogotá: **Hotel Estelar Windsor House**

Sa, 20th of Nov.

Flight Columbia – Chile

Forenoon

At your own disposal

Around 07:00 p.m.

Transfer to the airport

09:50 p.m.

Flight with AV 97 from Bogotá to Santiago de Chile (Night-flight)

Sun, 21st of Nov.

Santiago de Chile

05:45 a.m.

Arrival with AV 97 from Bogotá to Santiago de Chile,
Transfer to hotel

Individual arrival of the participants who will only attend the trip to Chile

At your own disposal

Around 07:00 p.m.

AHK briefing in the delegation Hotel

Over-night-stay in Santiago de Chile: **Hotel Kennedy**
Av. Kennedy 4570
Vitacura
Tel.: +56 (2) 290 8100
<http://www.hotelkennedy.cl/>

Mo, 22nd of Nov.

Visit of El Teniente

Morning

Bus transfer to mine **El Teniente**

Visit and discussion with the operators of El Teniente
Topic: „**Nueva mina 8**“ – Construction project of a new level of production

Over-night-stay in Santiago de Chile: **Hotel Kennedy**

Tue, 23rd of Nov. Santiago de Chile

Forenoon and afternoon Meeting with **Codelco**, topic: The Mines **Andina**, **Chuquicamata** and **El Teniente**

Meeting with **Barrick**, topic: The mine **Pascua Lama**

Meeting with **BHP Billiton**, topic: The mine **Escondida**

Meeting with **Aprimin**, Chilean suppliers' association of the mining industry

Over-night-stay in Santiago de Chile: **Hotel Kennedy**

Wed, 24th of Nov. Visit of Andina

Morning Bus transfer to mine **Andina**

Visit and discussion with the operators of Andina
Topics: Enhancements in open-cast- and drift mining

Over-night-stay in Santiago de Chile: **Hotel Kennedy**

Thu, 25th of Nov. Visit of Chuquicamata

Around 05:00 a.m. Transfer from the Hotel to Santiago airport

07:05 a.m. Departure with LA 142 from Santiago de Chile to Calama

09:10 a.m. Arrival at Calama and bus transfer to mine **Chuquicamata**

Noon/Afternoon Visit and discussion with the carriers of Chuquicamata
Topic: Change from open-cast to deep mining

08:25 p.m. Return flight LA 157 to Santiago de Chile

10:25 p.m. Arrival at Santiago de Chile and transfer to the hotel

Overnight-stay in Santiago de Chile: **Hotel Kennedy**

Sa, 26th of Nov. Flight Chile – Germany

Forenoon/Noon Meeting with the **Chilean Ministry of Mining** (Ministerio de Minería)

Afternoon/evening Flight from Santiago de Chile to Germany

Links

Mines and ports

Andina, Chuquicamata und El Teniente: http://www.codelco.com/la_corporacion/fr_divisiones.html

El Cerrejón: http://www.cerrejoncoal.com/secciones/CERWEB/HOME/seccion_HTML.html

Escondida: <http://www.escondida.cl/mel/>

Pascua Lama: <http://www.barrick.com/GlobalOperations/SouthAmerica/PascuaLamaProject/default.aspx>

Sociedad Portuaria de Santa Marta: <http://www.spsm.com.co/>

Companies

Anglo American plc: <http://www.angloamerican.com/>

Aprimin: <http://www.aprimin.cl/>

Barrick: <http://www.barrick.com/>

BHP Billiton plc: <http://www.bhpbilliton.com/bb/home.jsp>

Cementos Argos: <http://www.argos.com.co>

Codelco <http://www.codelco.com/>

IpsenLogistics GmbH (<http://www.ipsenlogistics.de/>)

Xstrata plc: <http://www.xstrata.com/>

Government agencies and associations

Asomineros (ANDI): <http://www.andi.com.co/pages/comun/infogeneral.aspx?Id=47&Tipo=2>

Ministerio de Minas y Energía: <http://www.minminas.gov.co/>