

**OCTOBER 27<sup>th</sup> & 28<sup>th</sup>, 2011**

**EU UN-Procurement Seminar for Trade Professionals**

**Bohemian National Hall, New York City**



**Do you want to assist your companies in becoming successful suppliers to the UN?**

This Seminar will give you the opportunity to learn effectively how to assist your companies on how to do business in the \$13 billion UN-Procurement market

### **WHAT TO EXPECT?**

- In this **Train to Trainer** Seminar, staff from the UN will share their expertise and provide you tools, to better assist your affiliated companies on how to develop opportunities with various UN-Organizations.
- The Seminar will provide networking opportunities to increase joint efforts between EU based companies in approaching the UN-Procurement market

### **WHO SHOULD ATTEND\*?**

- Representatives from National/Regional Trade Organizations, Chambers of Commerce, and Industry Associations, who are involved with informing and training their affiliates about UN-Procurement opportunities\*\*

### **PROGRAM OUTLINE\*\***

- An explanation of the UN and its funds and Programs
- An explanation of the UN-Procurement, its trends, and procuring UN-Organizations
- UN presentations on how to assist your companies in vendor registration process, tender processes, legal aspects of UN-Procurement and its trends.
- Interactive workshops to better understand scenarios your companies might face and on how to assist your companies to market its goods and services to the UN
- Network Reception with UN-Procurement staff grams

### **HIGHLIGHTS**

- **Supported** by the UN-Procurement Division & The International Chamber of Commerce World Chambers Federation
- **Organized** on behalf of the EU-trade delegations in New York
- **Presentations** offering an overview of the largest UN-Organizations, their procurement procedures and activities
- **Workshops** selected and moderated by UN-staff focusing on how to inform your companies about the UN-Procurement market.
- **Meet** the UN-buyers and decision makers
- Excellent **network opportunities**

### **REGISTRATION**

Trade Representatives are invited to visit [www.eupf.org](http://www.eupf.org) for more information about eligibility and registration.

**Registration fee:** \$550 pp

**Contact us** via [info2011@eupf.org](mailto:info2011@eupf.org) or + 1 (347) 2270153

The 'EUPF Train-the-Trainer Seminar on UN-Procurement' is organized by European-Procurement Forum, Inc. (EUPF) is a 'not for profit' organization that has been promoting UN-Procurement from EU companies since 2003.

*\* Company representatives do not qualify for this seminar. We encourage companies (and representatives from organizations who wish to engage in UN tenders directly) to register for our annual EU UN-Procurement Seminar that will be held in spring 2012*

*\*\*Itinerary is subject to change without prior notice, check the website [www.eupf.org](http://www.eupf.org) for the most up-to-date seminar program*