

**Lateinamerika Verein e. V.**  
**Das Reedereigeschäft mit Lateinamerika –**  
**Fallbeispiel Chile**  
**Hamburg, 11.12.2008**



# CHILE FAST FACTS



- Population : 16,000,000 inhab.
- Land Area : 756,950 Sq Kms
- Coastline : 6,435 Kms
- GDP per head 2007 : 9,873 USD ( nominal )  
13,909 USD ( PPP )
- Real GDP Growth : +5% ( Avg.2003-2007 )
- Inflation Rate : +2.9% ( Avg.2003-2007 )
- Current Account Bal. : +2.3% GDP ( Avg.2003-2007)
- FTA Status : China, EU , South Korea , Japan ,  
USA , Australia , Canada ,  
Panama and Central American  
Countries.

# Main Chilean Ports Throughput

Port	2007/2006 Growth %	2007 TEU	2006 TEU	2005 TEU	2004 TEU	2003 TEU
Arica	23%	58,000	47,000	40,000	44,000	47,000
Iquique	16%	263,000	226,000	208,000	159,000	135,000
Antofagasta	44%	72,000	50,000	49,000	41,000	60,000
Mejillones	133%	93,000	40,000	31,000	34,000	30,000
Valparaiso	37%	845,000	615,000	377,000	380,000	319,000
San Antonio	-4%	651,000	676,000	773,000	640,000	524,000
San Vicente	83%	493,000	270,000	151,000	220,000	211,000
Lirquen	8%	204,000	189,000	172,000	141,000	143,000
<b>Chile</b>	<b>27%</b>	<b>2,679,000</b>	<b>2,113,000</b>	<b>1,801,000</b>	<b>1,659,000</b>	<b>1,469,000</b>
		<b>27%</b>	<b>17%</b>	<b>9%</b>	<b>13%</b>	<b>14%</b>

# Chile Europe Container Trade Imbalance

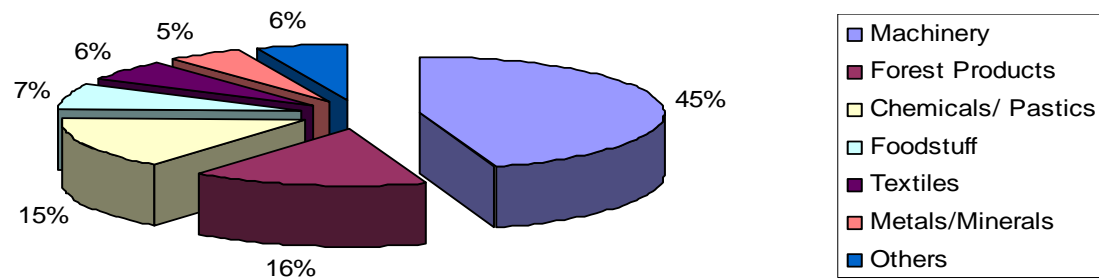


NE-MED/ Chile Trade	2008	2007	2006
	TEU	TEU	TEU
Southbound Leg TEU	98,000	91,510	93,633
Growth %	7%	-2%	
Nortbound Leg TEU	190,000	157,529	131,729
Growth %	21%	20%	
<b>Total TEU</b>	<b>288,000</b>	<b>249,039</b>	<b>225,362</b>
Growth %	<b>16%</b>	<b>11%</b>	
Imbalance TEU	92,000	66,019	38,096
Imbalance %	<b>32%</b>	<b>27%</b>	<b>17%</b>

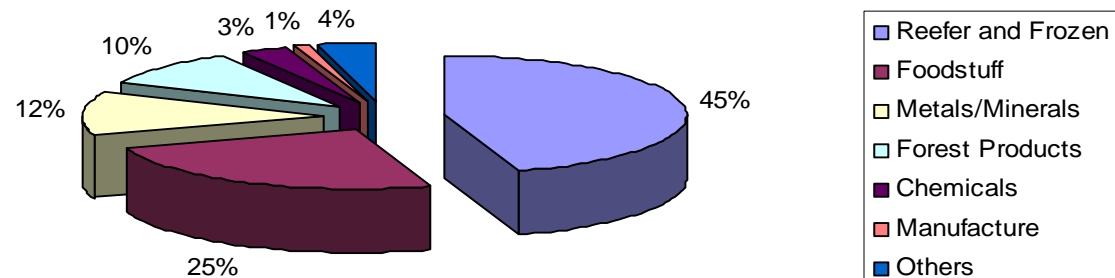
# Europe –Chile Trade Export/Import Commodity Mix



**Commodity Europe Export Trade Share**



**Commodity Europe Import Trade Share**



# Containership Services Pattern Europe – Chile Trade



Trade	Services	Joint	Standalone	Direct Call	Relay
NE-Chile	7	2	5	5	2
MED-Chile	6	1	5	1	5
<b>Europe-Chile</b>	<b>13</b>	<b>3</b>	<b>10</b>	<b>6</b>	<b>7</b>

# Mediterranean Mediterranean – West Coast South America

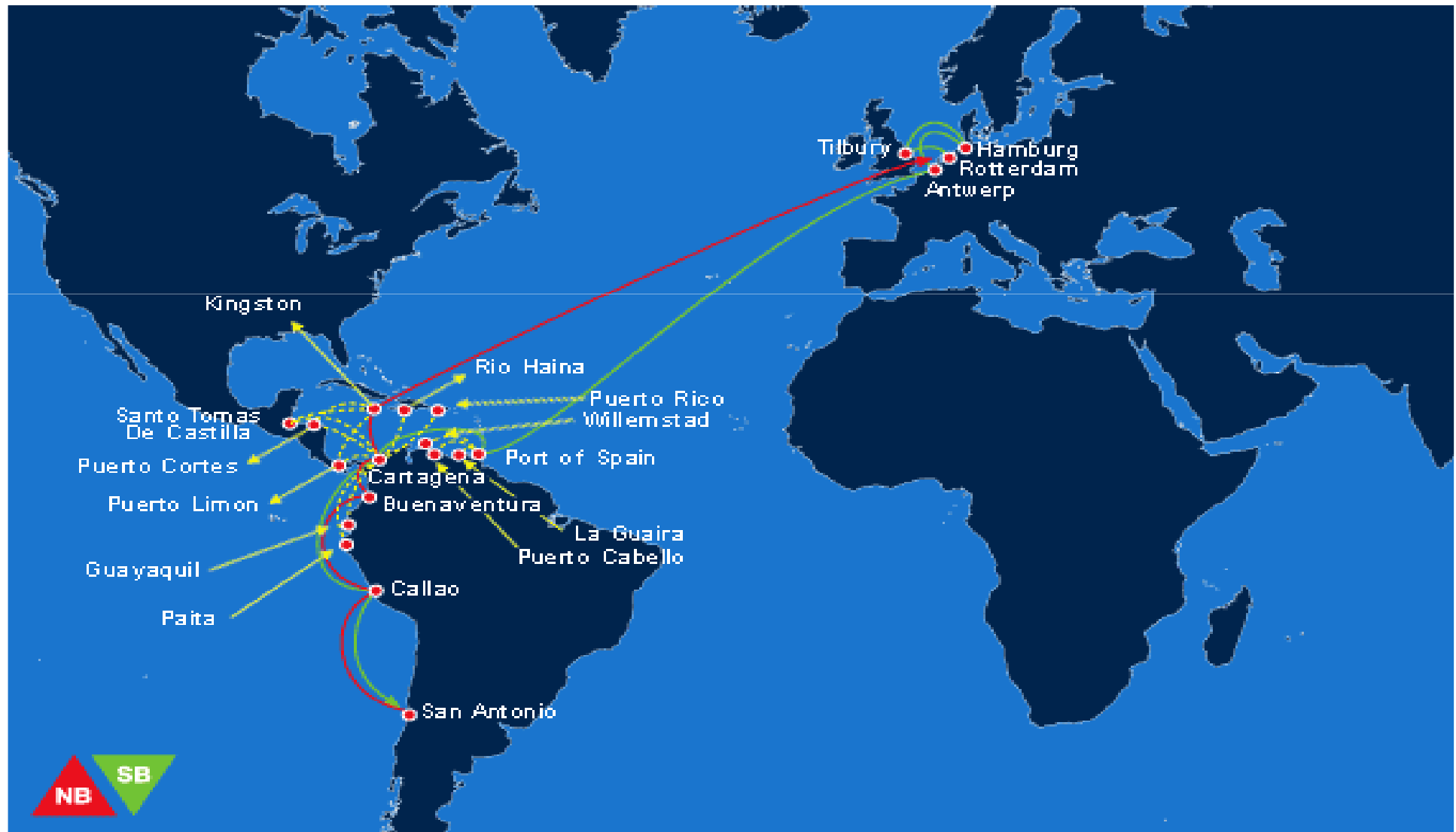


# Transit Times Mediterranean Service

NORTH BOUND	Antofagasta *	Mejillones*	Ilo**	Callao	Canal (Transit)	Cartagena	Valencia	Salerno	Livorno	
San Antonio	2	3	4	6	11	13	25	27	30	
Antofagasta		1		2	8	10	21	24	27	
Mejillones*			1	4	9	10	20	23	26	
Ilo**				1	5	7	19	22	25	
Callao					3	5	17	20	23	
Canal (Transit)						1	13	16	19	
Cartagena							11	14	17	
Valencia								2	5	
Salerno									3	
SOUTH BOUND	Vado Ligure	Barcelona	Valencia	San Juan	Rio Haina	Cartagena	Canal (Transit)	Callao	Iquique*	San Antonio
Livorno	1	3	5	14	16	18	20	24	28	31
Vado Ligure		1	3	12	14	16	18	22	26	29
Barcelona			1	10	12	14	16	20	24	27
Valencia				9	11	13	15	19	23	26
San Juan					1	3	5	9	13	16
Rio Haina						2	4	8	12	15
Cartagena							1	5	9	12
Canal (Transit)								4	8	11
Callao									2	5
Iquique*										2



# New Euroandes North Europe – West Coast South America

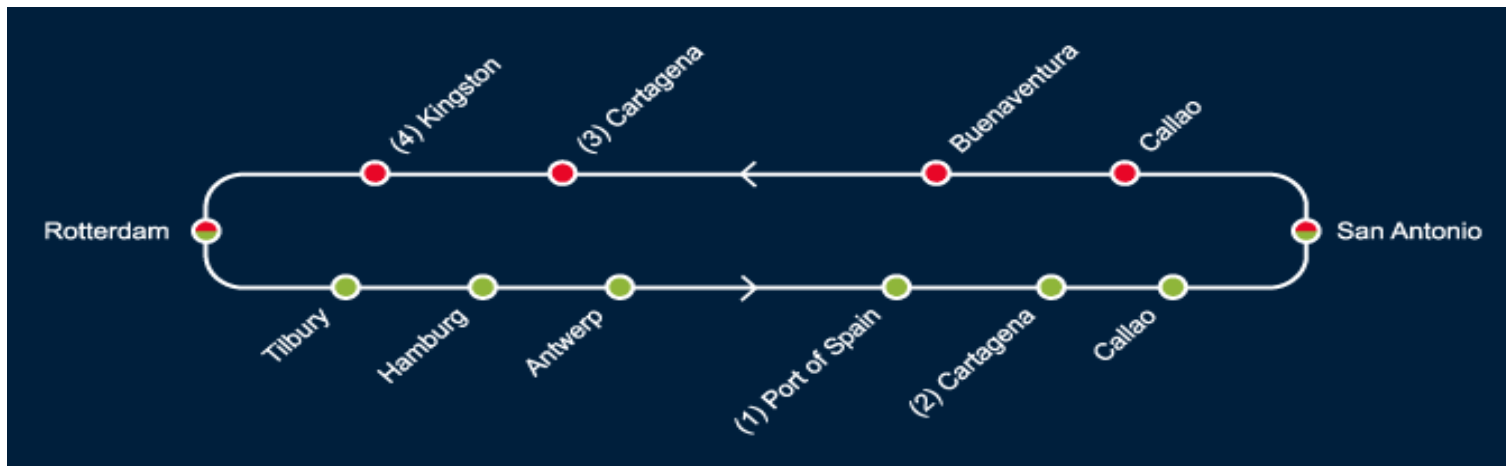


# Transit Times New Euroandes Service

NORTH BOUND	Rotterdam	Tilbury	Hamburg	Antwerp
San Antonio	26	27	29	31
Callao	21	23	25	27
Guayaquil	25	27	29	31
Buenaventura	17	19	21	23

SOUTH BOUND	Guayaquil	Callao	San Antonio
Rotterdam	27	25	29
Tilbury	26	23	28
Hamburg	24	21	26
Antwerp	22	19	24

\* Guayaquil via CTG



Thank you!

