

CSAV Group

Lateinamerika Verein e. V.
Das Reedereigeschäft mit Lateinamerika –
Fallbeispiel Perú.
Hamburg, 11.12.2008



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Peru Fast Facts



Population : 28.888.000 inhab.

Land Area : 1.285.215 Sq Kms

Coastline : 2.414 Kms

GDP per head 2007 : 7.615 USD (nominal)

Real GDP Growth : +9% (2007)
+8,5% (2008)

Inflation Rate : +1,8% (2007)

Current Account Bal. : +1,4% GDP (2007)

FTA Status : China, Chile, France,
Germany, Italy,
Australia, Belgium, Andean Community, etc.



Callao, DP World

In June 2006, DPWorld was awarded a 30-year concession to build and operate the new terminal. The first phase of the project will see around USD 220 million invested in 2 berths comprising 660-metres of quay line and 22 hectares of yard, capable of handling vessels of 5500 TEU nominal capacity and 800.000 TEU's. The new phase shall be ready during 2nd half of 2009. Further development will be phased in line with demand, with total capacity projected to reach around 1,3 million TEU's.

WCSA direct port ports ranking by throughput

Rank	Country	Port	2007 (teu)
1	Peru	Callao	1.022.000
2	Colombia	Buenaventura	914.000
3	Chile	Valparaiso	845.000
4	Ecuador	Guayaquil	810.000
5	Chile	San Antonio	651.000
6	Chile	San Vicente	493.000
7	Chile	Iquique	263.000
8	Chile	Lirquen	204.000
9	Peru	Paíta	109.000
10	Chile	Mejillones	93.000

Main Peruvian Ports throughput



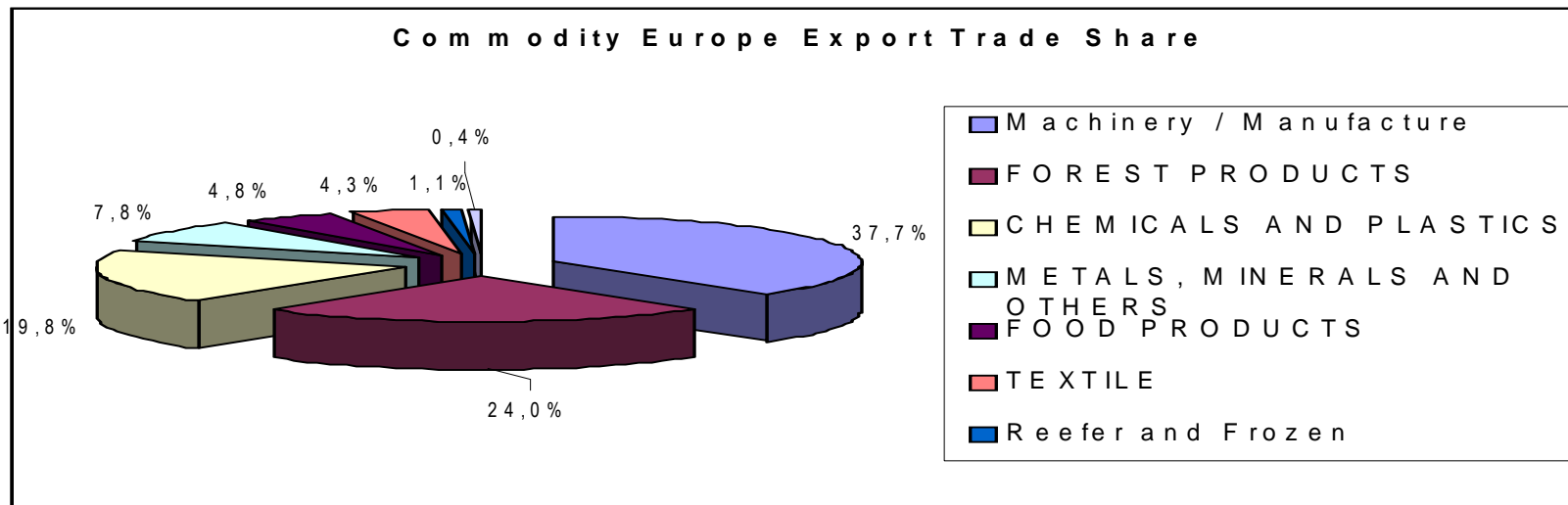
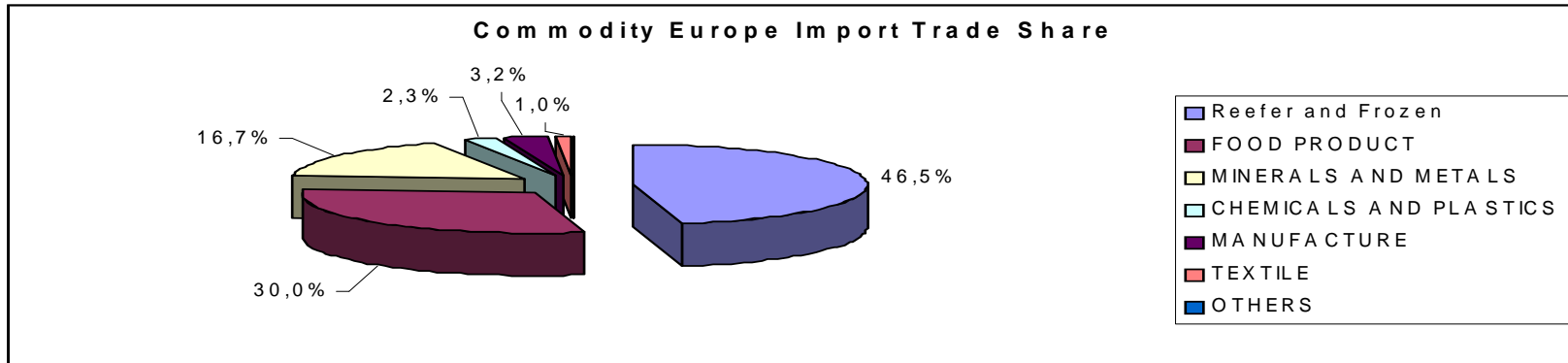
Ports	07/06 Growth %	2007 TEU's	2006 TEU's	2005 TEU's	2004 TEU's	2003 TEU's
Callao	9%	1.022.000	938.000	887.000	617.000	553.000
Ilo	35%	23.000	17.000	1.000	0	5.000
Paita	4%	109.000	105.000	88.000	78.000	69.000
PERU	9%	1.154.000	1.060.000	976.000	695.000	627.000
		9%	9%	40%	11%	0%

Peru – Europe Container Trade Imbalance



NE-MED/ Perú Trade	2008	2007	2006
	TEU's	TEU's	TEU's
Southbound Leg TEU	46.761	42.737	36.853
Growth %	9%	16%	
Nortbound Leg TEU	37.233	32.625	33.992
Growth %	14%	-4%	
Total TEU	83.994	75.362	70.845
Growth %	11%	6%	
Imbalance TEU	-9.528	-10.112	-2.861
Imbalance %	-11%	-13%	

Europe – Peru Trade Import / Export Commodity Mix



Thank you!

