

Our Company in 60 Seconds

1. What does your business do?

Expertise Abogados & Consultores is a law firm located in Quito – Ecuador, which has been recognised as one of the leading firms in the fields of dispute resolution and corporate and commercial law. Our firm provides solutions and legal support in, among others, corporate law, international trade law, mercantile law, mediation and arbitration processes, intellectual property law, investment Law, labour law, tax law, public procurement and Immigration law. Our expertise also encompasses the incorporation and establishment of international businesses in the country, which aims to interconnect our clients with existing businesses in Latin America. This often includes the legal representation of foreign companies.

2. Who are your clients?

Our legal services have been developed for national and international companies in different sectors such as agriculture, oil services, commerce, real estate, customs, transport, logistics, trade, foreign direct and indirect investments, among others. Our client portfolio, thus, includes ExxonMobil, TetraPak, UrbaPark, KBC, INECO, Adelca, Coface, Kubiec, to name a few.

3. What makes you unique?

Our flexible and agile organisational structure allows us to provide legal services according to the needs of our clients. By advising major multinationals which offer a broad range of services, our knowledge has been solidified and specialised. The mentioned features have provided us with the required experience to offer a personalised and highly qualified customer support, procuring results in optimal time. One such example is our effort to understand the specific needs of our multifaceted clients in a globalised world. To achieve this, we have been providing our services in many languages through our multinational and multicultural team.

4. What's your company's biggest challenge?

One of our current projects is to develop our services in the Latin American region due to recently negotiated treaties (such as that between the Andean Community and the European Union), which aim to increase the amount of international trade in goods and services. For that purpose, we have been fostering business relations and new opportunities in different countries through several negotiations.

In that context, our challenge is to continue to provide an excellent service while focusing on the expansion of our business within the region, without compromising our unique features.

