



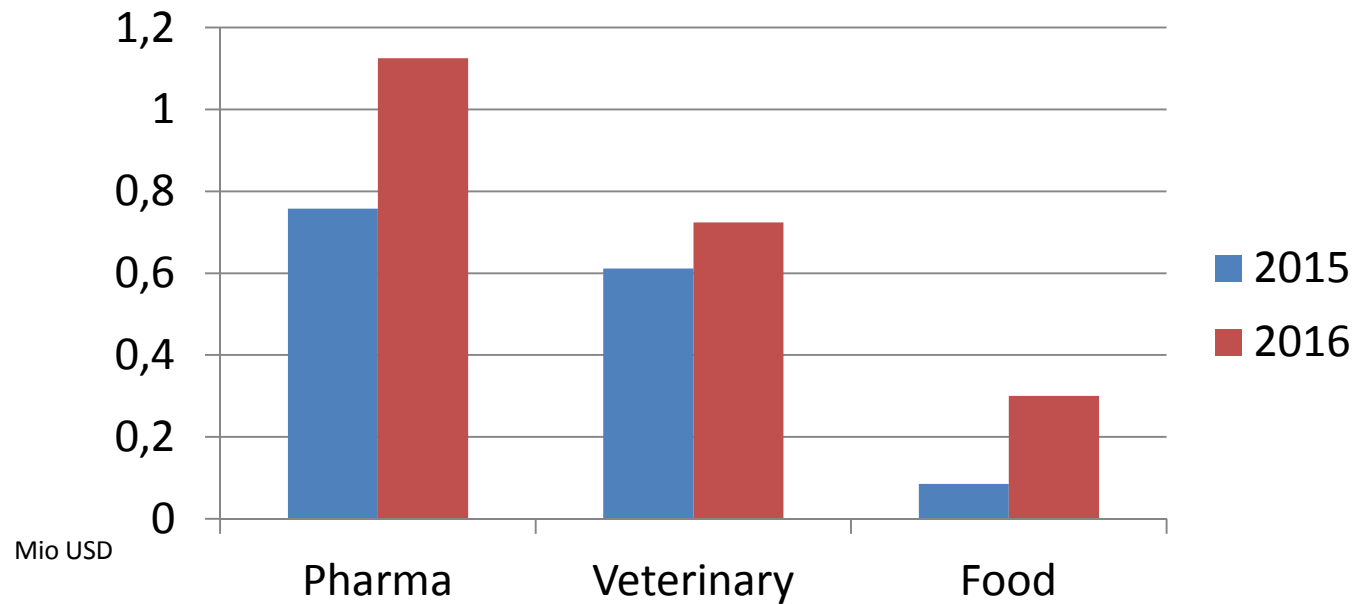
09.05.2017

German-Mexican Health Forum --
HPT Hanseatic Pharma Trade GmbH

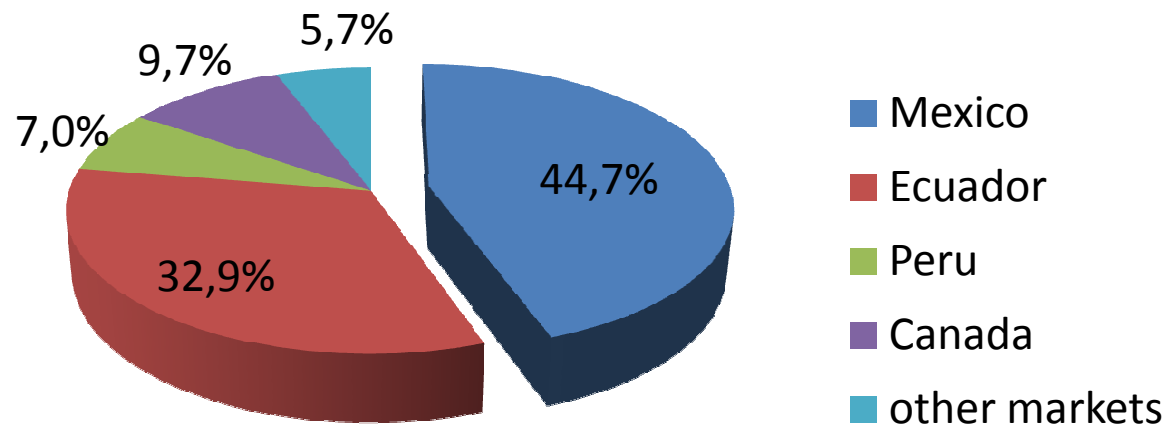
OUR EXPORT MARKETS

- Canada
- Colombia
- Dominican Republic
- Ecuador
- Mexico
- Peru
- Uruguay

Sales Development – market segments



Main markets for HPT - 2016

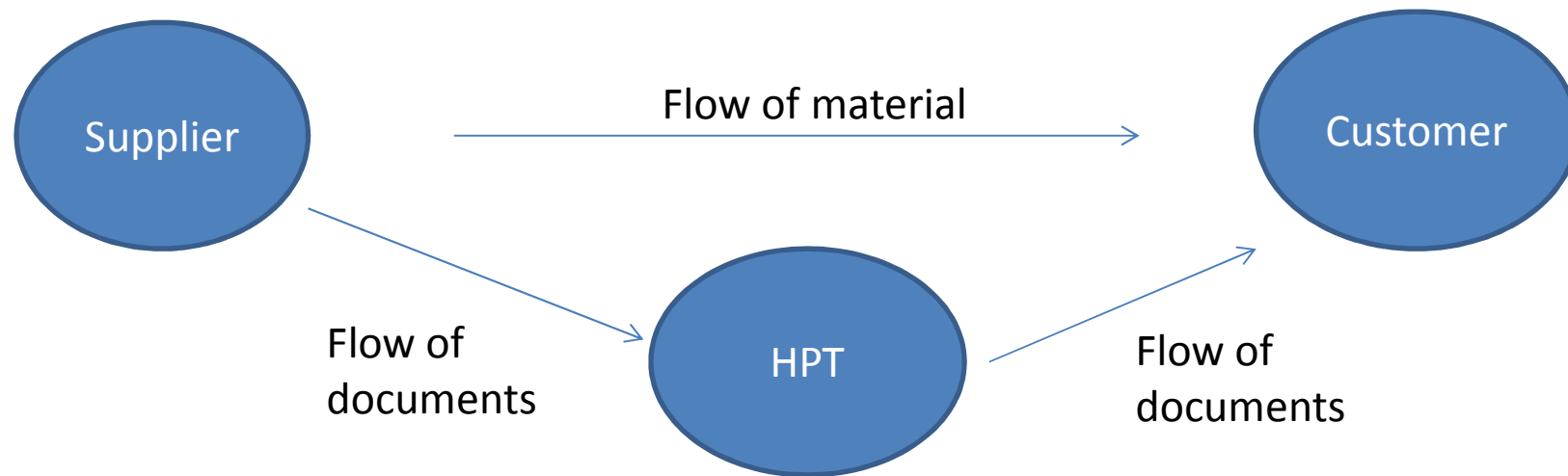


Main therapeutical fields

- Antiobesity
- Anti Asmathics
- Antiallergical (incl. Steroids)
- Antibacterials
- Antibiotics
- Anticonvulsants
- Antihistaminics
- Antidepressants
- Antiinflammatory
- Antiparkinson
- Antifungals
- Dermatological
- Antivirals
- Food Additives
- Etc...

Cargo handling

- Direct shipments from producing markets to end-users at the markets of destination



Regulatory aspects

- Regulatory aspects of each market
- Brazil, Mexico and Colombia are the highest regulated markets in Latin America
- International & local GMP
- Mock Audits by our local partners
- Triggering of official site audits

Muchas Gracias!

Vielen Dank!

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HPT Hanseatic Pharma Trade GmbH