

Gabriel Coelho de Paula e Silva

Present Position: Associate

Office: New York

Profession: Member of the New York and Brazilian Bar

Languages: English, Portuguese



Practice Area: Corporate and M&A

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Experience:

Gabriel focuses his practice on corporate and M&A. He has broad experience advising a global client base of leading corporations on complex, cross-border M&A transactions, private equity and joint ventures. He also has experience in banking and trade finance transaction, as well as local and international offerings of equity and debt securities, acting both for financial institutions and corporate issuers.

Gabriel was recognized as "associate to watch" by Chambers and Partners 2018 (both Latin America and Global) in the fields of Corporate/M&A and Capital Markets. In addition, Gabriel was recognized by Legal 500 in 2017 as "next generation lawyer" in both Corporate/M&A and Capital Markets for Latin America: International Firms. He was also recognized as a "rising star" in the fields of M&A and banking by Super Lawyers in 2017 and 2018.

Gabriel received a LL.M. degree from Columbia Law School in 2014, where he was a Harlan Fiske Stone Scholar, and a post-graduate degree in Brazilian corporate law from Fundação Getúlio Vargas in 2012. He is fluent in English and Portuguese.

His recent experience includes advising:

- The Brazilian protein company Marfrig on the \$969m acquisition of a 51% stake in National Beef in the US
- The private equity fund Digital Colony on the \$716m acquisition of Torres Unidas (a telecom tower owner and operators in Chile, Colombia and Peru) by its portfolio company Andean Tower Partners
- Duratex on a joint venture agreement with Lenzing to build and operate a 450ktons dissolving wood pulp plant in Brazil, involving investments of over \$1bn
- China Merchants Port Holdings Company Limited on the acquisition of a 90% stake in TCP Participações S.A. (one of the largest container terminals in South America) for approx. \$925m
- Charoen Pokphand Foods on the acquisition of a 40% stake in the Brazil-based shrimp

farmer Camanor Produtos Marinhos

- The shareholders of Parati, one of the main players in the production and wholesale of pasta, cookies and soft drinks in Brazil, on the R\$1.4bn sale of the totality of their shares Kellogg Company
- Pampa Energia on the \$1.3bn acquisition of Petrobras Argentina
- Falabella Group on the US\$492m acquisition of Maestro Perú in Peru
- the controlling shareholders of Amil Participações on the US\$4.5bn disposal of its control to UnitedHealth Group
- Marfrig Alimentos on its R\$924m follow-on offering of common shares
- Marfrig Alimentos on several bond offerings totalling over its US\$3bn
- BTG Pactual, Credit Suisse, Morgan Stanley, HSBC and Banco Espírito Santo on the R\$495m follow-on offering of common shares of Minerva