

**Position: Head of Marketing & Sales Germany**

**Nationality: German**

### Languages

- English
- French (Basics)
- Indonesian (Basics)

### Education

1975 Education Freight Forwarding Agent  
 1979 High School Diploma  
 1980 - 1983 University of Erlangen Sociology, Psychology  
 1984 – 1989 University of Erlangen Business Administration: Diplom-Kaufmann  
 1992 - 1994 APICS (American Production & Inventory Society) Logistics Study with the CPIM Degree (Certified Production and Inventory Manager)

### Professional Career

1975 **Militzer & Münch GmbH**  
Apprenticeship Freight Forwarding Agent)

1980 – 1984 **Rhenus WTAG**  
Airfreight, Controlling

1989 **Schenker Singapore**  
Marketing & Sales

1990 - 1991 **Creasia GmbH**  
Purchasing, Procurement

1991 – 1999 **Grundig AG**  
Head of International Transport Purchasing  
Head of European Logistics,

04/1999 **DHL Global Forwarding**  
VP IIS Germany  
Head of Automotive Europe  
Head of Business Customers EMEA  
Head of Customer Service Germany  
Head of M&S Germany

### Methodology Competence

- Logistics / Distribution
- Restructuring projects
- Strategy and Organisation
- Business Process Reengineering
- Supply Chain Management for the Automotive Industry
- Packaging concepts for Automotive suppliers

### Key Projects

- Development and Implementation of an European Distribution System – Consumer Electronics
- Development of a new Quality management system
- Various Outsourcing projects (Warehousing & Transport)
- Implementation of a new distribution centre in South-East Asia (Consumer electronic products)