

Contact

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Top Skills

Lean Manufacturing
Kaizen
Continuous Improvement

Languages

English (Full Professional)
Portuguese (Full Professional)
Spanish (Full Professional)

Klaus Friedrich Hepp

President Vulkan do Brasil
Itatiba, São Paulo, Brazil

Summary

General manager with profound international (Germany, UK, France, Italy, Spain, Mexico, Brazil, Colombia, Chile, Peru) experience as managing director, interim manager, plant manager, technical director, project manager in several first class, medium-size as well as multinational, privately held and stock noted companies (engineering, machinery, automotive, consumer goods, chemical). Special expertise: Brazil, Mexico, Latin America; restructuring, turn around, enterprise transformation, social media, digital transformation, marketing, business development, product development, sales, operations, supply chain management, start-up, extension, fusion and transfer of businesses. Excellent network of private & business contacts, especially in Brazil, Mexico and Germany.

Specialties: Objective oriented leadership, organization, coordination, strategy definition, communication & motivation in multidisciplinary and multicultural environments.

Experience

Vulkan do Brasil
President
September 2014 - Present
Itatiba, Sao Paulo, Brazil

Founded in Dortmund, Germany, in 1889, the globally acting family owned german mid-size technology & engineering group VULKAN is managed by the Hackforth Holding GmbH & Co. KG. from out of its group headquarters in Herne, Germany. The VULKAN group is present in more than 50 countries with its 3 divisions with own factories, subsidiaries and sales offices.

VULKAN Couplings – global market & technology leader for marine propulsion and for stationary energy generation solutions.

VULKAN Drive Tech – couplings, shaft systems, clutches, brakes, backstops and resilient mounts for all kinds of industrial power transmission applications.

VULKAN Lokring – patented unique system for solder-free and unbreakable tube connections, widely used in the refrigeration, freezing, cooling and air conditioning industries and for installation in household appliances, buildings and vehicles.

Located in Itatiba, in the interior of the Brazilian state of Sao Paulo, Vulkan do Brasil during more than 40 successful years has become one of the market leaders with huge expertise and market recognition for all types of industrial and marine power transmission solutions incl. complete couplings and brake systems, as well as for Lokring applications with own in-house product development, application engineering, manufacturing, state-of-the-art testing facilities and skilled technical service capabilities.

Vulkan do Brasil – besides its market leadership in Brazil – is successfully expanding its commercial activities within the whole Latin American market region, including Mexico, Central America, the Caribbean and all South American countries, meanwhile supported by own sales subsidiaries in Bogota, Colombia and Mexico City and a large network of actively cooperating sales, distribution & service partners in all these countries.

Vulkan Mexico

Managing Director

March 2016 - Present

Mexico City (CDMX)

Mexican sales subsidiary of Vulkan do Brasil's Drive Tech (VDT) Division.

Office address: 7th Floor Torre Corporativo Napoles, Av Insurgentes 863, Colonia Napoles, Mexico City, Distrito Federal, CP 03810, Tel. +52 (55) 5005 6735. vulkan.mexico@vulkan.com

Vulkan Colombia

Managing Director

December 2015 - Present

Bogotá

Regional sales subsidiary (Colombia, Peru, Bolivia, Ecuador and Venezuela) of Vulkan do Brasil's Drive Tech (VDT) division. Office address: Bogotá, Carrera 13, No. 93-40, 4th floor. Tel. +57 651 3777 - ext. 1972. vulkan.colombia@vulkan.com

GEA do Brasil Intercambiadores Ltda
Managing Director
August 2011 - December 2014 (3 years 5 months)
Franco da Rocha, Sao Paulo, Brazil

KFH IM & Consulting Services
Owner, Interim Manager
February 2010 - December 2012 (2 years 11 months)
Specialized interim management & consulting services (start up, marketing, sales, import/export, logistics, purchasing, supply chain mgt, production, operations etc.) for industrial companies in Brazil.

Fabrima Maquinas Automáticas Ltda.
Interim (General) Manager
September 2010 - February 2011 (6 months)
Guarulhos, Sao Paulo

BOS Automotive Products Irapuato SA de CV
General Manager, Plant Manager
October 2006 - October 2009 (3 years 1 month)
Irapuato, Mexico

ElringKlinger México
General Manager, Plant Manager
June 2003 - February 2006 (2 years 9 months)
Toluca Area, Mexico

Schwarzkopf & Henkel Production Europe GmbH
General Manager, Plant Manager
January 2000 - May 2003 (3 years 5 months)
La Coruna, Spain

Schwarzkopf & Henkel Production Europe GmbH
13 years 7 months
Technical Manager
January 1999 - December 1999 (1 year)
Viersen-Dülken, Germany

Project Manager, Technical Manager
January 1997 - December 1998 (2 years)
Jacarei, Sao Paulo, Brazil

Project Engineer, Project Manager
June 1986 - December 1996 (10 years 7 months)

Veba Oel AG
Technical Trainee
January 1985 - May 1986 (1 year 5 months)
Gelsenkirchen, Germany

Education

Karlsruhe Institute of Technology (KIT)
Dipl. Ing., Chemical Engineering · (1979 - 1984)