

# HOTEL ACCOMMODATIONS

## HILTON ROSE HALL RESORT & SPA



## HYATT ZIVA HOTEL



## IBEROSTAR ROSE HALL BEACH HOTEL



Choose from 5 fabulous all inclusive hotels only 10 minutes from show

## RIU MONTEGO BAY



## HOLIDAY INN RESORT MONTEGO BAY



CONFERENCE ACCOMMODATIONS RATES ARE BEING NEGOTIATED



BUY | SELL | TRADE

REGISTER WITH



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f t i @JamaicaIntlExpo



JAMAICA INTERNATIONAL EXHIBITION  
**BUYER'S GUIDE**  
MAY 30 - JUNE 1, 2019

MONTEGO BAY CONVENTION CENTRE  
MONTEGO BAY, JAMAICA

PRESENTED BY THE **JMEA**  
JAMAICA MANUFACTURERS AND EXPORTERS ASSOCIATION

The Jamaica International Exhibition (JIE) 2019 is a biennial multi-sectoral tradeshow that will be held at the Montego Bay Convention Centre, Rose Hall, St. James, from Thursday, May 30 – Saturday, June 1, 2019.

This one of a kind event, is being staged for the second time by the Jamaica Manufacturers’ and Exporters’ Association (JMEA), and will see some 400 buyers and suppliers from within the Caribbean, South America, Canada, the USA, United Kingdom and other parts of Europe as well as China in attendance.

JIE will allow an up close and personal atmosphere, aimed at discovering new markets and exploring untapped potentials. It is the only platform in Jamaica to meet both suppliers and buyers for all industries, including agriculture, manufacturing and service.

The JMEA was born out of a merger between the Jamaica Manufacturers’ Association and the Jamaica Exporters’ Association. Combined, both organizations have had over 120 years of experience guiding the development of the manufacturing sector.

The JMEA first hosted JIE in 2017 and the event was a success, with both buyers and suppliers.



- Manufacturing
- Agriculture
- Finance
- Export
- Tourism
- Service
- Construction
- Information Technology
- Business Process Outsourcing (BPO)

*and many others!*

The opportunities that exist at JIE can only be described by the participants. Their testimonials is proof this is one event you don't want to miss.

**Exhibitors Speak**

*"We had people from tour companies, gift shops and hotels who expressed interest. I was so surprised to see people from in the Caribbean as well, interested in our products. Someone from the Indian High Commission bought the product and said he would be sending information regarding it to India," said Pearline Williams, CEO of Pearl Brand Island Foods.*

*Damion Graveley, commercial manager of National Rums of Jamaica, producers of Monymusk Plantation Rums, said: "Our linkages reached even beyond the shores of Jamaica to the wider Caribbean; large chain hotels in the western hemisphere, mainland USA and as far away as the UK."*

*Dianne Plummer, founder, True Shade Cosmetics: "I was able to create brand awareness and establish linkages with international companies, as well as arrange meetings with Jamaica-based hotels and spas."*

JIE is being coordinated by event planners, Dynamic Event Services (DES), who have facilitated the significant planning and logistical organization to ensure that linkages are made between buyers and suppliers.

**Opportunities include:**

- Meet regional and international exhibitors
- Connect with suppliers, retailers and distributors
- Form new business contacts and linkages
- Network
- Create investment opportunities
- Capitalise on B2B opportunities

Montego Bay is the capital of the parish of St. James and the second largest city in Jamaica. It is also officially known as the tourism capital and features a diverse number of hotels, duty free shopping, a cruise terminal and several spectacular beaches.

The city is served by the Sangster International Airport located seven minutes from the Montego Bay Convention Centre where the event will be held.

The Montego Bay Convention Centre was opened in January 2011.

This far reaching, highly ambitious and sure-to-deliver event guarantees the broadest and most expansive exposure of your company to a regional and international audience.

# Participating as a BUYER you can look forward to:

- 1 Experiencing the wealth of unique, high quality products and services from over 40 different countries
- 2 Accessing front row seats while meeting, negotiating and networking with international buyers and suppliers
- 3 Feeling the **rhythm of Jamaican hospitality** in the island's tourism capital, Montego Bay
- 4 Booking your own booth
- 5 Discounts on airfare, hotel accommodation and transportation
- 6 Complimentary internet access
- 7 Dedicated buyer days May 30 - June 1 for exclusive interaction with booth holders
- 8 Buyers hospitality room with complimentary refreshment
- 9 Participating also as an exhibitor
- 10 Social Events