

Company	Name	Email	Position	Description	What are you looking for?	Ideal counterpart within the institutions
Sunai	Pablo pastene	ppastene@sunai.cl	CEO	SUNAI is a startup that increases the performance of photovoltaic plants. The main service SUNAI is NEURAL, a monitoring platform for photovoltaic plants that digitizes the current offline tasks and combines them with a range of new Artificial Intelligence based digital modules, to guide the solar operator to an optimum production and an effective O&M.	We are looking for clients mainly, however, in some countries we have found companies that have become Commercial Agents (Colombia, Peru, Brazil, and possibly Mexico), therefore we are also open to talk with companies that ideally do Operation and Maintenance of Photovoltaic Plants, who wish to expand their offer of services and / or incorporate data intelligence to their current services	Counterparties can be CCOs or COOs of such companies. In the case of PV plant operators, the ideal position is the O&M Manager, or COO.
Suncast	Constanza Levican	constanza@suncast.cl	CEO	Suncast is a company that applies Artificial Intelligence to improve the performance of renewable energies, currently delivers two solutions: Energy Predictive & Predictive Maintenance	Partners for first pilots, investors and direct selling	Managing Partner in VCs, O&M Manager in energy companies.
Valopes	Octavio Torres	octavio@valopes.com	Co-founder	At Valopes we have a digital platform that helps the digital transformation of environmental information on site and of the waste / materials value chain to guarantee traceability. We help companies and cities to digitize their environmental information in each of their facilities to automate the generation of key indicators.	Allies, contacts with cities and city council and investors	Directors of Sustainability, CDO or CTO, Environmental or Corporate Affairs Directors.
Industrial Nano	Julio Schultz	jischultz@industrialnano.cl	CCO	We are dedicated to the production of metallic copper nanoparticles water base solution in industrial volumes that keeps stabilized and suspended copper nanoparticles that can be easily integrated into different products generating long-term antimicrobial properties. We bring solutions to the world to protect people and the environment through transformed copper from Chile	<p>1. For Cu-9 Schultz, our copper nanotechnology (RAW MATERIAL): We are looking for companies looking to include nanotechnologies in their products in textiles, alcohols, disinfectants, plastics, cosmetics, paints, inks, packaging, cartons, papers, pulps among others. Our technology allows an easy combination in industrial manufacturing processes.</p> <p>2. For our products: We are looking for distributors, brokers, representatives, customers who are looking for this type of products, marketers or importers of technological products in the area:</p> <p>1.- Textile rolls for manufacturing within the country (filters, bedding, curtains, etc.) -&gt; Customizable masks with logos and colors that the company or client chooses.</p> <p>2.- Quaternary-&gt; Amonium Disinfectants Core and concentrated product.</p> <p>3.- Sticker rolls with copper nanoparticles -&gt; We can create custom sticker to suit the client to create protected surfaces.</p> <p>4.- Painting with nanotechnology-&gt; Water-based enamels with colors of choice</p>	Decision makers
Cicla3D	Rogers Escalup	rescalup@cicla3d.cl	CEO	CICLA develops and produces advanced composite materials for various industries such as automotive, construction, electronics, starting with materials for 3D printing. We have recycled materials, antimicrobial, light resistant, plastic-wood and various developments.	Reseller, strategic allies for both developments and partnerships and some commercial partner.	CMO and CTO, to see the technical and commercial matters.